

*Explore Your Options!*

## EMPLOYER DIRECTORY

Wednesday, April 4, 2012 • 2pm to 5pm •  
Center of NH-Radisson Hotel • Manchester, New Hampshire

- MEET MANY EMPLOYERS
- FIND FULL/PART TIME CAREER POSITIONS AND INTERNSHIPS.
- TAKE ADVANTAGE OF NETWORKING OPPORTUNITIES.
- ASK QUESTIONS • MAKE CONTACTS • GET A CAREER!

*Visit your campus Career Center for tips on getting the most from Job Fair 2012*

Antioch University New England • Chester College of New England • Colby-Sawyer College •  
Dartmouth College • Franklin Pierce University • Granite State College •  
Hellenic American University • Keene State College •  
MA College of Pharmacy and Health Sciences • New England College •  
Community College System of New Hampshire • New Hampshire Institute of Art •  
Plymouth State University • Rivier College •  
Saint Anselm College • Southern New Hampshire University • University of New Hampshire

Please Note: The fair is open to current students and alumni of NHCUC member institutions listed above.

## **DON'T GO FURTHER UNTIL YOU READ THIS!!!**

Our Job Fair can offer you a great opportunity to connect with numerous employers and to practice speaking directly with them about their needs and your background. Needless to say, this could save you many hours worth of travel. Be aware that your level of satisfaction with this event may be limited if you haven't given some thought to your career plans and researched work options.

### **THERE'S NOTHING HERE FOR MY MAJOR!**

Employers typically attend our Job Fair with specific current recruiting needs in mind. Find out what these current staffing needs are; but do not assume that there's no future for you with this organization based solely on this information. Let's say, for example, that you are an accounting major. If an employer is not currently recruiting accountants, probe further. All organizations need accountants to track their financial records. Ask the recruiter about potential staffing needs in accounting. Find out the name and title of the head of the accounting area for the organization and contact this person after the Job Fair. Many academic majors are not as "career focused" as accounting. Research prior to our Job Fair can help you determine work options that utilize your skills. Whatever your major, ask the recruiter about potential opportunities related directly to your degree. If you are open to exploring options outside of your major, keep in mind that, in many cases, the recruiter will consider a broad range of academic majors and skills to fill employment needs.

### **WHY THESE EMPLOYERS?**

The attached list represents the employers who registered for this event as of this publication. On the day of the fair, an addendum to this list will be supplied featuring additional employer registrants. Some of you may scan this list and wonder why certain industries/organizations are not represented. Be aware that we send thousands of invitations to organizations of all sizes and nature. Participating employers consider this event to be worthwhile for meeting their specific recruitment needs. Your campus career center can fill you in on how best to contact employers of interest to you including NHCUC Job Fair participants and non-participants alike.

### **TIPS FOR A SUCCESSFUL JOB FAIR**

- ◆ **RESUMÉ**  
Make sure you bring plenty of copies of your résumé with you. If you do not have a résumé prepared in time for the Job Fair, mail one to the organization representative, along with a cover letter, referring to your meeting at the Job Fair.
- ◆ **PAPER/PEN**  
Make sure you bring a pen with plenty of ink, your calendar and/or notebook.
- ◆ **DIRECTORY**  
Read through the directory. In it you will find information about organizations recruiting at the event. (A floor plan with employer booth locations will be given to you at registration on the day of the event.)
- ◆ **CAREER CENTER**  
Check with your campus career center to see if they have more detailed information about participating employers. You will impress the recruiters with your knowledge about the organization and you will have more to talk about.
- ◆ **INTRODUCTIONS**  
Politely introduce yourself to the recruiter and indicate the school with which you're affiliated and your degree program.
- ◆ **ASK QUESTIONS**  
Inquire as to the recruiter's name and position within the organization represented.
- ◆ **GET CONTACTS**  
When the meeting is over, ask whom you should contact to set up a more in-depth interview. Confirm that the address and phone number in the directory are appropriate for follow-up contacts.
- ◆ **ORGANIZE**  
Before going to another booth, make some notes in your notebook or the directory regarding the organization. Are you supposed to call somebody next week? Does this sound like the opportunity of a lifetime? Did you remember to pick up the recruiter's business card?
- ◆ **FOLLOW UP**  
Go over your notes and plan when and how to follow-up on the contacts you made at the fair. Are you going to send a letter with another copy of your resume or a completed application? Are you going to call someone next week? Do you already have an interview scheduled? Are you sure you can make it? Employers gauge level of interest through follow-up efforts. Make a plan of attack and go for it.

## **PREPARATION IS THE KEY TO SUCCESS WITH THIS AND ALL JOB FAIRS!**

This Directory contains a listing of Job Fair 2012– Participating Companies/Organizations – Personnel Representatives – Company Overview. The New Hampshire College & University Council does not take responsibility for companies/organizations that cancel or do not attend the Job Fair.

## NHCUC JOB FAIR 2012 DIRECTORY OF EMPLOYERS

*The NHCUC Job Fair brings employers and New Hampshire college and university students and alumni together to exchange information, to explore mutually beneficial relationships and to develop opportunities to meet potential employment and internship goals.*

### **AAA Northern New England** - [www.aaa.com](http://www.aaa.com)

PO Box 3544  
Portland, ME, 04104  
Kelley Scott - [scott.kelley@nne.aaa.com](mailto:scott.kelley@nne.aaa.com)

*Offering Internships:* No

AAA Northern New England is a progressive organization committed to the core values of service, dependability, value, and trust. We strive to be the premier provider of automotive, travel, insurance and related products and services that provide excellent value to our members and customers. We serve just under 900,000 members in Maine, New Hampshire, and Vermont.

With a legacy that has stood strong for over a century, AAA brings a level of certainty and assurance to your career, while the breadth of our trusted products and services offers you the opportunity to grow your potential within across our organization. Join us, and discover the many sides of AAA.

### **AmeriCorps Victim Assistance Program** - [www.avap1.org](http://www.avap1.org)

18 Low Ave. Suite 13  
Concord, NH, 03301  
Meg Kennedy Dugan - [meg@avap1.org](mailto:meg@avap1.org)

*Offering Internships:* n/a

The AmeriCorps Victim Assistance Program (AVAP) addresses critical health prevention needs through community service and promotes a lifetime commitment to volunteerism. AVAP is a multi-agency collaboration to ensure direct services are available to survivors of domestic and sexual violence and stalking. Direct Services are based on an empowerment model of advocacy and support for each survivor's choices. AmeriCorps is a national service program that offers opportunities to Americans who are interested in making a substantial commitment to serve their country through national service. Members of the AmeriCorps Victim Assistance Program are placed throughout New Hampshire at crisis centers, police departments, prosecutor offices, New Hampshire Department of Corrections, the New Hampshire Department of Justice, child advocacy centers, and on college and university campuses to offer support and information to survivors of domestic and sexual violence and stalking.

### **Axceler** - [www.axceler.com](http://www.axceler.com)

600 Unicorn Park Dr,  
Woburn, MA, 01801  
Amanda Klein - [amanda.klein@axceler.com](mailto:amanda.klein@axceler.com)

*Offering Internships:* No

Axceler is the leading global provider of Microsoft SharePoint Administration Tools with offices in Boston, Los Angeles and London, UK. In 2011, Axceler won three major awards including the [2011 SharePoint Product of the Year](#). Over the last three years, the organization has tripled in size in both revenue and employees. This provides for amazing career growth for both technical and non-technical employees. Stop by our booth and say hello! – Amanda and Martha

### **Axis Communications** - [www.axis.com](http://www.axis.com)

300 Apollo Drive  
Chelmsford, MA 01824  
Carolyn Hickman - [carolyn.hickman@axis.com](mailto:carolyn.hickman@axis.com)

*Offering Internships:* Yes

AXIS is a company; AXIS is a culture; AXIS is a way of life. We offer network video solutions for professional installations and we are the global market leader in network video. Axis products and solutions focus on security surveillance and remote monitoring. Axis employees here are innovative, dedicated, energetic, charismatic, strive for success, and that's just the beginning. Our employees are the driving force of the company and seek to move it forward towards the goal of being number one in our industry! We seek to ACT AS ONE, to be ALWAYS OPEN, and to THINK BIG!

**Big Brothers Big Sisters of Greater Manchester** - [www.bbbsmanchester.org](http://www.bbbsmanchester.org)

25 Lowell Street, Suite 201  
Manchester, NH, 03101  
Stephanie Tallini - [stephanie@bbbsmanchester.org](mailto:stephanie@bbbsmanchester.org)

*Offering Internships:* Yes

Our mission is to provide children facing adversity with strong and enduring, professionally supported one-to-one relationships that change lives for the better, forever. Big Brothers Big Sisters of Greater Manchester was established in 1966 as a full affiliate of Big Brothers Big Sisters of America. In 2004, Big Brothers Big Sisters of America celebrated its 100th Anniversary, making the One-to-One mentoring programs of this organization the best-established and most documented for successful results. The professional Big Brothers Big Sisters' staff matches the children - Littles - and the volunteer mentors - Bigs - based on personality and interests. The Littles and Bigs agree to make a one-year commitment to the relationship.

**Boston Business Concepts** - [bostonbusinessconcepts.com/](http://bostonbusinessconcepts.com/)

346 West Cummings Park,  
Woburn, MA, 01887  
Kerri Spry - [hr@bostonbusinessconcepts.com](mailto:hr@bostonbusinessconcepts.com)

*Offering Internships:* Yes

BBC Inc. provides a friendly, professional and thorough sales force that bridges the gap between large companies and their customers that other marketing channels cannot effectively reach. Sales is our core competency: it's what we do. Just like on a sports team, each player has their own strengths and specialties—the same holds true in the business world. We have spent over a decade developing sales systems that are proven effective regardless of the type of product being sold. Let us put those years of experience to use for you! In recent trials with our sales reps competing against experienced in-house sales reps from 2 different Fortune 500 companies our sales reps outsold them 8:1! In other words, our sales reps signed up 8 customers for every 1 that their in-house sales reps did.

**Boston Partners Financial Group, LLC** - [www.bostonpartnersfinancialgroup.com/](http://www.bostonpartnersfinancialgroup.com/)

138 River Road, Suite 310  
Andover, MA 01810  
Matthew Tannler - [mtannler@bostonpartnersllc.com](mailto:mtannler@bostonpartnersllc.com)

*Offering Internships:* No

The Boston Partners Office of John Hancock Financial Network (JHFN) has been helping individual, families, and business owners realize their financial goals for over 100 years. Through our offices we provide financial guidance to clients across the country, each with unique financial needs. Our reputation is based on the strong relationships we have formed with our clients and our commitment to excellence in all we do. The firm is comprised of a dedicated team of professionals with a wide range of backgrounds and disciplines – in finance, insurance, and investments. Our strategy embraces a team philosophy when working with our clients.

**Camp Pinecliffe** - [www.pinecliffe.com](http://www.pinecliffe.com)

277 South Cassingham Road,  
Columbus, OH, 43209  
Maja Tonic - [pinecliffe@pinecliffe.com](mailto:pinecliffe@pinecliffe.com)

*Offering Internships:* Yes

Each summer 95 counselors from all parts of the United States and overseas join our Pinecliffe family on Crystal Lake, in Harrison, Maine for a summer of fun, friendship, and personal growth. Both new and returning staff members participate in a week long training session to prepare them for camp life and the rest of the summer. Counselors should have an abundance of enthusiasm, motivation, and self confidence. Counselors are required to have one year of college, working experience with children and the love of the outdoors. Generous salary, room, board, travel expenses, internet, and generous day off policy. Internship supervision available. Positions include: Hiking, sailing, swimming, general counselor, the arts, and sports counselors.

**Career Connections** - [www.careerconnectionsnh.com](http://www.careerconnectionsnh.com)

74 Northeastern Boulevard Unit 17B  
Nashua, NH 03062  
Pat Regan - [pregan@careerconnectionsnh.com](mailto:pregan@careerconnectionsnh.com)

*Offering Internships:* No

Career Connections is a full service employment firm providing Temporary, Temp to Hire, and Direct Hire placement services. Our specializations include Accounting/Finance, Administrative, Customer Service, Engineering, Human Resources, Information Technology, Legal, and Sales/Marketing. Our experienced and professional staff is dedicated to understanding your career needs and goals. There are never any costs to our candidates. We have been successfully matching qualified employees to the area's leading companies in Southern NH and Northern MA since 1982!

**Catholic Medical Center** - catholicmedicalcenter.org

100 McGregor Street,  
Manchester, NH, 03102  
Scott Watkins - swatkins@cmc-nh.org

*Offering Internships:* n/a

The heart of Catholic Medical Center is to provide health, healing and hope to all. We offer innovative, quality health care in a compassionate environment built on trust and respect. Catholic Medical Center is a 330-bed, full-service health care facility dedicated to providing health, healing and hope to all. CMC offers medical-surgical care with more than 25 subspecialties, inpatient and outpatient services, diagnostic imaging and a 24-hour emergency department. Catholic Medical Center is home to the nationally recognized New England Heart Institute, which provides a full range of cardiac services and is a pioneer in offering innovative surgical procedures. The New England Heart Institute is home to the Cholesterol Management Center, medically directed by New Hampshire's only board certified cardiologist lipidologist. The New England Heart Institute is the region's premier comprehensive cardiac center with 19 board-certified cardiologists and mid-level providers who diagnose and treat cardiovascular disease.

**Comcast** - www.comcast.com

676 Island Pond Road  
Manchester, NH 03109  
Ericka Lowrie - ericka\_lowrie@cable.comcast.com

*Offering Internships:* No

Comcast opportunities span every region of the country. We offer a wide array of choices, including Accounting/Finance, Business Operations, Customer Service, Communication Technicians, Engineering, Information Technology, Internet, Marketing, Programming, Sales and Technical Operations. No matter which career interests you, when it comes to employees, our reputation and future success are founded on six core values: ethics, flexibility, employee focus, quality, diversity and enthusiasm.

**CoreMedical Group/ CoreInfotechnology** - www.coremedicalgroup.com

2 Keewaydin Drive c/o Lynn Cuomo  
Salem, NH, 03079  
Robin Sylvis - rs@coremedicalgroup.com

*Offering Internships:* Yes

CoreMedical Group and CoreInformation Technology are leaders in the industries of national healthcare and IT staffing. Located in Salem, NH, CoreMed specializes in travel (contract) and permanent placement of registered nurses from staff to executive positions of every specialty, physical and occupational therapists, speech pathologists, radiologists, respiratory therapists and medical management positions in hospitals and healthcare facilities across the U.S. Similarly, CoreInfo Tech specializes in the placement of Information Technology professionals of all specialties including Net, Java and Sharepoint Developers. Our highly qualified and motivated recruiting and sales teams bring a unique expertise in matching candidates with clients based on their professional experience, technical skills and career goals.

**Crystal Rock** - crystalrock.com

26 Dunklee Rd,  
Bow, NH, 03304  
Chris MacNeil - cmacneil@crystalrock.com

*Offering Internships:* No

Hey, we're Crystal Rock – a single source supplier of water, coffee and office supplies. We're nearly 100 years old, but cooler than ice in Alaska. With more than 80,000 products, over 100,000 customers throughout the Northeast, we're thriving – because our customers know we're so much more than products. Full-Time sales positions are open for individuals in Bow, NH. Sales Consultants are responsible for analyzing, targeting and contacting commercial prospects. They're bright and aggressive in presenting ideas and value to potential customers through a mix of price, volume, distribution, bundles, etc. They understand market dynamics, and thrive on the challenge of selling the Crystal Rock experience in combination with our full suite of bottled water, coffee and office products lines.

**Dyn** - dyn.com

150 Dow Street Tower 2,  
Manchester, NH, 03101  
Juliane Theriault - jtheriault@dyn.com

*Offering Internships:* No

Founded in 1998, Dyn is the worldwide Internet Infrastructure-as-a-Service (IaaS) leader, powering Managed DNS and Email Delivery for more than four million enterprise, small business and personal users. With 17 data centers around the world and industry-leading uptime for over 10 years, Dyn's commitment to customer relationships and engineering excellence shines every day. Uptime is the Bottom Line.

**Easter Seals NH** - [www.eastersealsnh.org](http://www.eastersealsnh.org)

555 Auburn Street  
 Manchester, NH 03103  
 Nancy Skar - [nskar@eastersealsnh.org](mailto:nskar@eastersealsnh.org)

*Offering Internships:* No

Easter Seals provides exceptional services to ensure that all people with disabilities or special needs and their families have equal opportunities to live, learn, work and play in their communities.

**Elliot Health System** - [www.elliithospital.org](http://www.elliithospital.org)

4 Elliot Way  
 Manchester, NH 03103  
 Joyce Poirier - [jpoirier@elliott-hs.org](mailto:jpoirier@elliott-hs.org)

*Offering Internships:* n/a

Elliot Health System (EHS) is the largest provider of comprehensive healthcare services in Southern New Hampshire. The cornerstone of EHS is Elliot Hospital, 296-bed acute care facility located in Manchester (New Hampshire's largest city). Established in 1890, Elliot Hospital offers Southern New Hampshire communities caring, compassionate and professional patient service regardless of race, religion, national origin, gender, age, disability, marital status, sexual preference, or ability to pay. Elliot Hospital is a premier healthcare provider in many disciplines, and is the designated trauma center for the greater Manchester area. It is also home to the Elliot Regional Cancer Center, The Max K. Willscher Urology Center, and has one of only three Level 3 Neonatal Intensive Care Units (NICU) in the State of New Hampshire.

**Enterprise Rent A Car** - [www.go.enterprise.com](http://www.go.enterprise.com)

10 Navigator Rd  
 Londonderry, NH 03053  
 Kimberly Smith - [Kimberly.m.smith@erac.com](mailto:Kimberly.m.smith@erac.com)

*Offering Internships:* Yes

Enterprise has been listed as one of the best places college graduates can turn to for a promising career. We earned a top ranking in BusinessWeek's "Best Places to Launch a career" and "Best Internships". We have also been named one of the "Top Entry-Level Employers" by CollegeGrad.com and "Top College Recruiter" by The Black Collegian magazine. Enterprise has a well-developed Management Training and Internship program that teaches employees how to run their own business. At Enterprise, you'll gain highly marketable skills in every aspect of business management from sales and marketing and to customer service and employee development.

**Fastenal Company** - [www.fastenal.com](http://www.fastenal.com)

274 Elm St,  
 Milford, NH, 03452  
 Bill Welch III - [wwelch@fastenal.com](mailto:wwelch@fastenal.com)

*Offering Internships:* Yes

Fastenal Company is a leading industrial and construction distributor with over 2,500 locations in the United States, Canada, Mexico and other countries internationally. Since 1967 Fastenal has been a fast-growing company with excellent employment opportunities for career advancement. We strive to help employees reach their full potential in pursuit of our "Growth through Customer Service" mission.

**Federal Bureau of Prisons** - [www.bop.gov](http://www.bop.gov)

P.O. Box 880  
 Ayer, MA 01432  
 Matthew Drechsel - [mdrechsel@bop.gov](mailto:mdrechsel@bop.gov)

*Offering Internships:* No

The Federal Bureau of Prisons protects society by confining offenders in the controlled environments of prisons and community-based facilities that are safe, humane, cost-efficient, and appropriately secure, and that provide work and other self-improvement opportunities to assist offenders in becoming law-abiding citizens

**Fidelity Investments** - [www.fidelitycareers.com](http://www.fidelitycareers.com)

82 Devonshire Street Mail Zone R22B  
 Boston, MA 02109  
 Emily Coutu - [emily.coutu@fmr.com](mailto:emily.coutu@fmr.com)

*Offering Internships:* Yes

Fidelity Investments is one of the world's largest providers of financial services. Founded in 1946, the firm is a leading provider of investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing and many other financial products and services to more than 20 million individuals and institutions, as well as through 5,000 financial intermediary firms. For more information about Fidelity Investments, visit [www.fidelity.com](http://www.fidelity.com).

**Formax** - [www.formax.com](http://www.formax.com)

44 Venture Dr  
 Dover, NH 03820  
 Eric Royal - [eroyal@formaxdirect.com](mailto:eroyal@formaxdirect.com)

*Offering Internships:* n/a

Formax Direct provides mailing, imaging and document solutions throughout New England, with attention to detail and customer-oriented sales and service support second-to-none. Formax Direct has been in business for more than 25 years and is locally-owned and operated, with headquarters in Dover, NH. For more information, visit [www.formaxdirect.com](http://www.formaxdirect.com).

**Gallagher, Flynn & Co., LLP** - [www.gfc.com](http://www.gfc.com)

55 Community Drive Suite 401  
 South Burlington, VT 05403  
 Joanne Breault - [jbreaault@gfc.com](mailto:jbreaault@gfc.com)

*Offering Internships:* n/a

As the largest independent CPA firm in Vermont and one of the largest in Northern New England, we serve as auditors and business and tax advisors to numerous organizations with similar characteristics and service requirements.

**Genesis Behavioral Health** - [www.genesisbh.org](http://www.genesisbh.org)

111 Church Street  
 Laconia, NH, 03246  
 Susan Drolet - [sdrolet@genesisbh.org](mailto:sdrolet@genesisbh.org)

*Offering Internships:* Yes

Genesis Behavioral Health (GBH) is a private, non-profit corporation designated by the State of New Hampshire as the community mental health center serving 24 towns in Belknap and southern Grafton Counties. Founded in 1966, GBH provides medically necessary mental health treatment, services and supports that promote recovery from mental illness and/or emotional distress. In Fiscal Year 2011, GBH's 133 employees served 3,270 children, families, adults and seniors. GBH's mission is to provide direct services that enhance the emotional and mental health of our communities.

**Goffstown Police Department** - [goffstownpolice.com](http://goffstownpolice.com)

326 Mast Rd.  
 Goffstown, NH, 03045  
 Robert Marcoux - [rmarcoux@goffstownnh.gov](mailto:rmarcoux@goffstownnh.gov)

*Offering Internships:* Yes

The Goffstown, New Hampshire, Police Department is actively seeking male and female police officer candidates interested in a challenging, police-oriented career to fill current or anticipated vacancies. The Goffstown Police Department is a community oriented, progressive, highly professional law enforcement agency serving a population in excess of 18,000 people. The Town of Goffstown is located in southern New Hampshire with easy access to the Boston metropolitan area, beaches, and the White Mountains.

**Grappone Automotive Group** - [www.grappone.com](http://www.grappone.com)

506 State Rte #3A

Bow, NH 03302

Claire Racine - [cracine@grappone.com](mailto:cracine@grappone.com)*Offering Internships:* No

Since 1924, the Grappone family has created a solid organization dedicated to the automotive sales and service needs of New Hampshire. A major factor in our successful growth has been an unrelenting commitment to customer satisfaction. We currently have 324 associates representing us every day. Approximately 30% of our team members have been with us for more than 10 years and 11% have been with our company for more than 20 years. So if you're looking for a career and not just a job, we may be the right fit for you.

**Harmony Healthcare International** - [www.harmony-healthcare.com](http://www.harmony-healthcare.com)

430 Boston Street Suite 104

Topsfield, MA 01983

Erica McArdle - [emcardle@harmony-healthcare.com](mailto:emcardle@harmony-healthcare.com)*Offering Internships:* n/a

Harmony Healthcare International is a premier Nursing Home Consulting and Long-Term Care Consulting firm specializing in Reimbursement, Compliance as well as MDS 3.0 and RUG-IV. Harmony educates, trains and advises to ensure accurate and optimal reimbursement while maintaining a compliance landscape. Learn more about Harmony and how we help you reach your full potential.

**JobsInNH.com** - [www.JobsInNH.com](http://www.JobsInNH.com)

PO Box 604

Westbrook, ME 04098

Neil Boorjian - [nboorjian@jobsinnh.com](mailto:nboorjian@jobsinnh.com)*Offering Internships:* Yes

Founded in 2002, JobsInNH.com is the largest job board in New Hampshire, with more local job postings than any other resource. The company specializes in connecting local employers with qualified local candidates who want to work in New Hampshire at a lower cost than other recruiting methods. JobsInNH.com is one of the only job boards that do not allow multi-level marketing schemes, jobs that require upfront investments, or other opportunities that are not legitimate. Job seekers can be assured that all the jobs found on JobsInNH.com are high quality, New Hampshire-based jobs.

**John Galt Staffing** - [j-galt.com](http://j-galt.com)

60 Mall Rd, Suite 101

Burlington, MA, 01803

Meaghan Sheehan - [msheehan@j-galt.com](mailto:msheehan@j-galt.com)*Offering Internships:* No

John Galt contributes to the success of organizations and individuals nationwide by expertly matching them with one another. Founded in 1997, we have worked with thousands of organizations and individuals over the years to enable them to achieve success. Our focus is on leadership, technology and other disciplines which are critical to an organization's success. We deliver our services through our Contract Staffing, Interim Executive, Search, and Consulting practices.

**Key Program, Inc** - [www.key.org](http://www.key.org)

670 Old Connecticut Path,

Framingham, MA, 01701

Stephanie Cormier - [scormier@key.org](mailto:scormier@key.org)*Offering Internships:* Yes

Key Program, Inc. is a private non-profit human service agency working with court-involved and troubled adolescents in residential and community based programs located throughout Massachusetts and Rhode Island. Key employs 450 entry-level caseworkers who learn and explore human service careers by working directly with troubled youth in conjunction with the juvenile justice, child welfare, mental health and educational systems. Entry Level Caseworker Positions: Residential Caseworker- Bachelors in a human service related degree strongly preferred. Outreach and Tracking Caseworker- Bachelors in a human service related field required. Key offers a competitive benefits package including medical, dental, vision and life insurance, paid vacation, tuition assistance, training and supervision. Undergraduate and Graduate Internships Available

**Liberty Mutual Insurance** - [www.LibertyMutualGroup.com/Lookinside](http://www.LibertyMutualGroup.com/Lookinside)

225 Borthwick Avenue  
 Portsmouth, NH 03801  
 Joy Hansell - Joy.Hansell@LibertyMutual.com

*Offering Internships:* Yes

Boston-based Liberty Mutual Insurance is a privately held diversified global insurer. The Company employs over 45,000 people in more than 900 offices throughout the world. The Information Technology Division employs 3,500 people in software development, system architecture, security, networking and technical project management roles. Liberty Mutual is committed to entry-level hiring and provides classroom and on the job training, as well as, development opportunities, mentoring and long-term career growth. We are looking to grow our Information Technology staff in Boston, Portsmouth and Dover, NH, Seattle, WA, Indianapolis, IN, Fairfield, OH and Wausau, WI.

**Liberty Mutual/Safeco Insurance** - [www.libertymutual.com](http://www.libertymutual.com)

9450 Seward Rd  
 Fairfield, OH, 45014  
 Michelle Witt - michelle.witt@libertymutual.com

*Offering Internships:* No

Since 1912, we at Liberty Mutual have committed ourselves to providing broad, useful and competitively-priced insurance products and services to meet our customers' ever-changing needs. Our delivery on this commitment is the reason we're now the third-largest property and casualty insurer in the U.S. based on 2010 net written premium, why we've earned an A.M. Best Co. 'A' (Excellent) rating, and why we have the breadth, depth and financial strength that you can always depend on - in the United States and around the world.

**MAPFRE Insurance** - [www.mapfreinsurance.com](http://www.mapfreinsurance.com)

211 Main Street Mail Stop M1-01  
 Webster, MA, 01570  
 Alyssa Hansen - ahansen@mapfreusa.com

*Offering Internships:* No

MAPFRE Insurance is a leading property and casualty insurer committed to recognizing our employees as our most valuable resource. We are focused on attracting, developing, engaging and retaining quality employees to ensure mutual success. We offer competitive wages and benefits including: Health, Dental, Life, PTO, Holidays, 401(k), Profit Sharing, STD/LTD, Tuition Reimbursement, Flexible work schedules and a Casual attire environment.

**Marine Corps Officer Programs** - [www.marineofficer.com](http://www.marineofficer.com)

875 Greenland Road, Building A, Unit 8-1  
 Portsmouth, NH, 03801  
 John Webb - john.webb@marines.usmc.mil

*Offering Internships:* Yes

The Marine Corps Officer is a leader, a warrior and an upstanding citizen instilled with the special trust and confidence of our nation to lead its expeditionary force

**Monroe Staffing Services** - [www.monroestaffing.com](http://www.monroestaffing.com)

814 Elm Street,  
 Manchester, NH, 03101  
 Josh Iadarola - josh.iadarola@monroestaffing.com

*Offering Internships:* No

Founded in 1969, Monroe Staffing Services has grown from a small firm specializing in contract design engineering and working from a single office, to a full-service consulting and staffing partner with multiple locations throughout New England. Now more than ever, it is important to choose partners who are strategically positioned to support your objectives. Our innovative solutions can reach all areas within your search including: Administrative, Information Technology, Engineering, Finance, Clerical and Light Industrial. Monroe Staffing is committed to the success of the companies, candidates and employees we serve. We invest in excellent working partnerships, powered by people.

**New York Life** - [newyorklife.com/boston](http://newyorklife.com/boston)  
 800 South St Suite 600  
 Waltham, MA, 02453  
 Howard Levy - [howardlevy@nyl.com](mailto:howardlevy@nyl.com)

*Offering Internships:* Yes

New York Life financial planners help clients identify and achieve their financial goals. New York Life is dedicated to prudent financial management, high quality products and impeccable service. In addition to superior life and annuity products, registered representatives can offer a comprehensive array of investment products and services to help investors develop a sound, long-term investment strategy. Through NYLIFE Securities, registered representatives can provide a variety of competitive products and services, including access to over 12,000 mutual funds, publicly-traded stocks, bonds, brokerage CDs and money market instruments.

**New York Life Insurance Company** - [www.newhampshire.nyloffices.com/](http://www.newhampshire.nyloffices.com/)  
 1155 Elm Street, 8<sup>th</sup> Floor  
 Manchester, NH, 03101  
 Stephen Irish – [sirish@ft.newyorklife.com](mailto:sirish@ft.newyorklife.com)

*Offering Internships:* Yes

New York Life Insurance Company, a Fortune 100 Company, is one of the largest insurance companies in the United States and the world. Founded in 1845 and headquartered in New York City, New York Life and its affiliates offer traditional life insurance and fixed and variable annuities. As a registered representative through NYLIFE Securities LLC, Member FINRA/SIPC, A Licensed Insurance Agency, an affiliate of New York Life Insurance Company, we provide an array of securities products and services, such as variable insurance products and mutual funds. Through New York Life Investment Management LLC, an indirect, wholly-owned subsidiary of New York Life Insurance Company, we offer retirement plan services and retail investments.

**NH AmeriCorps Programs** - [www.volunteernh.org/html/amicorps.htm](http://www.volunteernh.org/html/amicorps.htm)  
 Volunteer NH, 117 Pleasant St, Dolloff Building  
 Concord, NH, 03301  
 Ted Wing - [oates@compactnh.org](mailto:oates@compactnh.org)

*Offering Internships:* No

NH AmeriCorps Programs featuring GREEN Corps, City Year NH and NH SCA. The GREEN (Grow Renew Educate Engage) AmeriCorps Program seeks to harness the assets of higher education institutions to meet the environmental needs of NH communities and assist in their efforts to mitigate the causes and impact of climate change and growth and development. The program is designed to further the work of environmental organizations in NH, while leveraging the growing interest among youth and students in environmental stewardship to develop their capacities as environmental problem-solvers. Members will train youth and students in energy efficiency, sustainability and environmentally conscious practices as described by the U.S. Department of Energy. Members will recruit volunteers to serve at local organizations in roles that promote environmental stewardship. GREEN AmeriCorps members will work with colleges and K 12 schools to assist them in developing or expanding their recycling programs. City Year New Hampshire Corps members serve primarily in five elementary schools in Manchester, NH. Each team focuses on providing students with support in the ABCs - attendance, behavior, and coursework. This support is achieved through one-on-one and group tutoring, mentoring, overall classroom support, and after school programs that help create an improved learning environment. In addition to their in-school service, City Year corps members coordinate service projects, workshops, and the Young Heroes Saturday service-learning program for middle school students. Through these efforts, City Year's work impacts children and communities in Manchester and across the Granite State. SCA New Hampshire (SCA NH) is one of SCAs many team-oriented programs. Interns are housed in rustic cabins at Bear Brook State Park where they share the joys and struggles of rustic life while dedicating a year of their lives to performing direct service. These highly motivated 18-25 year olds enhance and protect the state's natural areas as well as provide extensive environmental education. Benefits to corps members include a living allowance, health insurance, an AmeriCorps Education Award and the development of their own leadership and team-building skills.

**NH Army National Guard** - [www.nationalguard.com](http://www.nationalguard.com)  
 1059 Canal Street,  
 Manchester, NH, 03101  
 SFC Bernard Hillard - [bernard.hillard@us.army.mil](mailto:bernard.hillard@us.army.mil)

*Offering Internships:* No

NH Army National Guard - Serve typically one weekend per month and two weeks per year. We answer to the Governor of New Hampshire while serving the citizens of New Hampshire during natural disasters. In addition, we serve the President during time of war. We are looking for people who are interested in most any type of skill set. Military Police, Mechanics, Communication, Field Artillery, Logistics and much more. Benefits include a part-time paycheck, college tuition, medical benefits, etc.

**NH Public Radio** - [nhpr.org](http://nhpr.org)

2 Pillsbury St, 6th Floor  
 Concord, NH, 03301  
 Scott McPherson - [smcpherson@nhpr.org](mailto:smcpherson@nhpr.org)

*Offering Internships:* Yes

New Hampshire Public Radio's mission is very clear: To help create a more informed public, one challenged and enriched by a deeper understanding and appreciation of state, national and worldwide events, ideas and culture. To that end, we offer the highest quality news and information and cultural programming that we can achieve, within the limits of our resources, through our broadcasts and through our web operations. Since 1981, NHPR has shaped the media landscape in the Granite State and beyond. NHPR is broadcast from 12 different sites, making it by far New Hampshire's largest (and only) statewide radio news service.

**NH VISTA Programs** - [www.americorps.gov](http://www.americorps.gov)

3 Barrell Ct, Suite 200  
 Concord, NH, 03301  
 Renee Perrault - [oates@compactnh.org](mailto:oates@compactnh.org)

*Offering Internships:* n/a

Campus Compact for NH VISTAS will develop programming for low income communities in Northern New England that increases college access and ensures graduation for low income college students. This will be carried out in a variety of ways including, but not limited to, recruiting and training volunteers to work with students and families on college aspirations, preparedness, the application process and accessing financial aid; organizing college visits; supporting initiatives that encourage students to increase academic rigor through course selection, organizing peer to peer panels and forging and enhancing college and K-12 partnerships. Formerly the Manchester VISTA Project (MVP), the Families in Transition VISTA Program is now the largest network of AmeriCorps\*VISTAs (Volunteers in Service to America) living and serving throughout the state of New Hampshire. VISTAs work for one year at nonprofit and government organizations building programs that fight poverty and improve the quality of life for the most disadvantaged members of our community. NH Catholic Charity VISTAS serve for one full year in a variety of capacities throughout NH and other states. Positions include: Relationship Development Coordinator at Volunteer NH, Volunteer Program Development & Implementation with NH Catholic Charities, NHCC Operations VISTA with NH Food Bank, Culinary Training Program VISTA with NH Food Bank.

**NH Vocational Rehabilitation** - [www.education.nh.gov](http://www.education.nh.gov)

21 South Fruit Street, Suite 20  
 Concord, NH 03301  
 James Piet - [james.piet@doe.nh.gov](mailto:james.piet@doe.nh.gov)

*Offering Internships:* No

New Hampshire Vocational Rehabilitation (NHVR) is a primary resource for businesses seeking to diversify their workforce by hiring qualified professionals with disabilities. Highly trained counselors and staff work closely with able workers with disabilities to find employment solutions that improve professional opportunities. By offering vocational guidance, job coaching, mentoring and referrals, NHVR helps individuals make informed, life changing career choices.

**NH Works/Employment Security** - [www.nh.gov/nhes](http://www.nh.gov/nhes)

300 Hanover Street  
 Manchester, NH 03104  
 Claribel Kean - [Claribel.Kean@nhes.nh.gov](mailto:Claribel.Kean@nhes.nh.gov)

*Offering Internships:* No

The goal of the Unemployment Compensation & Employment Services is to assist individuals to successfully return to work as soon as possible. The local Manchester NH Works Office offers services for Employers and Job Seekers at no cost, visit our table to discuss services available to you.

**Northwestern Mutual Financial Network** - [northernnewenglandfinancial.nmfn.com/](http://northernnewenglandfinancial.nmfn.com/)

1000 Elm St. Fl 12  
 Manchester, NH 03101  
 Jennifer Keefe - [jennifer.keefe@nmfn.com](mailto:jennifer.keefe@nmfn.com)

*Offering Internships:* Yes

The Northwestern Mutual Financial Network is made up of numerous financial representatives, advisors, and specialists. As a team, we develop innovative strategies and create personalized solutions to help our clients achieve their financial goals. Our dedicated and values-driven professionals help their clients attain financial security for their families and businesses, with access to products and services of a world class company. For over 150 years, we've been making a difference for the people we serve. Northwestern Mutual earned the top ranking in its industry in Selling Power's "25 Best Service Companies to Sell For". (Selling Power, November/December 2008). The Network was also named as having one of "America's Top Ten Internships" for 2011 by Vault Guide to Top Internships, 2011

edition. Northwestern Mutual was named one of the "Best Places to Launch a Career" by BusinessWeek magazine (September 15, 2008 edition).

**On Call International** - [www.oncallinternational.com](http://www.oncallinternational.com)

One Delaware Dr.  
Salem, NH, 03079  
Sheli Bliss - [sbliss@oncallinternational.com](mailto:sbliss@oncallinternational.com)

*Offering Internships:* No

On Call International is a leading provider of customized medical, security and travel assistance for international business and leisure travelers, as well as expatriates, students and others away from home. Operating 24/7/365, On Call International specializes in high-touch, emergency evacuations from any point on the globe. The U.S.-owned and trained assistance company serves more than seven million travelers across the travel, insurance and maritime industries. Founded in 1997, with the intent to meet today's unique travel demands, all operations are based in Salem, New Hampshire. For more information, visit [www.oncallinternational.com](http://www.oncallinternational.com).

**PC Connection** - [www.pcconnection.com](http://www.pcconnection.com)

730 Milford Road  
Merrimack, NH 03054  
Stephanie Jangraw - [smjangraw@pcconnection.com](mailto:smjangraw@pcconnection.com)

*Offering Internships:* No

PC Connection, a leading provider of information technology solutions to small and medium-sized businesses nationwide, has consistently been recognized for its commitment to service. We recognize that our Inside Sales Account Managers are the cornerstone to our success. If you are a motivated individual with a desire to work in an industry that constantly evolves, provides limitless earning potential and the resources so that you can be successful in your career, join our team!

**Ryder** - [www.ryder.com](http://www.ryder.com)

131 Rand Road, Pinetree Industrial Park  
Portland, ME, 04102  
Nate Reed - [nreed@ryder.com](mailto:nreed@ryder.com)

*Offering Internships:* Yes

Want to be on the Fast Track to a career in management? If so come join Ryder's Management Trainee program. As the national leader in Transportation Services, Ryder System Inc. is always interested in adding talented, energetic, dedicated, and highly motivated people to our team. We have immediate opportunities for individual(s) who are aggressive, results-oriented with good problem solving abilities. You will be handling our rental operation with exposure to all other product lines in the company. In addition, you will have heavy contact with the local business community as well as with the public. This is a great entry-level position in a long-standing Fortune 500 company.

**Sherwin Williams** - [www.sherwin-williams.com](http://www.sherwin-williams.com)

313 Technology DR  
Malvern, PA 19355  
Maurice Howard - [maurice.m.howard@sherwin.com](mailto:maurice.m.howard@sherwin.com)

*Offering Internships:* Yes

Founded in 1866 Sherwin-Williams is one of the world's leading companies engaged in the manufacture, distribution and sale of coatings and related products to professional, industrial, commercial and retail customers. We are recognized among Fortune Magazine's "100 Best Companies to Work For" and rated by Forbes.com as one of "America's Top 100 Trustworthy Companies." Sherwin-Williams operates over 3,000 company-owned stores and wrapped up 2011 with sales over \$8 billion. With an internal promotion rate of over 90%, the Management Training Program is the perfect way to begin a long and successful career.

**South Bay Mental Health Center** - [www.southbaymentalhealth.com/](http://www.southbaymentalhealth.com/)

1115 West Chestnut St.  
Brockton, MA 02301  
Patrick Higham - [phigham@southbaymentalhealth.com](mailto:phigham@southbaymentalhealth.com)

*Offering Internships:* Yes

South Bay provides a continuum of community-based services to children, adults and families throughout Massachusetts. South Bay offers Outpatient Mental Health and Substance Abuse Counseling, Day Treatment and Partial Hospital Programs and Early Intervention services. This comprehensive range and intensity of services, combined with our community-based approach to treatment, makes South Bay expertly qualified to care for children, adults and families at its Centers, or in the client's natural environment.

**Stay Work Play New Hampshire** - [www.stayworkplay.org](http://www.stayworkplay.org)Kate Luczko - [kate@stayworkplay.org](mailto:kate@stayworkplay.org)*Offering Internships: Yes*

Stay Work Play is a 501(c)3 non-profit organization whose mission is "To work collaboratively across New Hampshire to support ongoing economic, workforce, and community development by promoting the state as a favorable place for young workers and recent college graduates to stay, work and play, when considering employment and lifestyle opportunities." Additional information on the organization can be found on the website, [www.stayworkplay.org](http://www.stayworkplay.org)

**The Mental Health Center of Greater Manchester** - [www.mhcgcm.org](http://www.mhcgcm.org)

401 Cypress Street

manchester, NH 03103

MAGALIE FELIX - [Felixmag@mhcgcm.org](mailto:Felixmag@mhcgcm.org)*Offering Internships: Yes*

The Mental Health Center of Greater Manchester (The Center) offers a comprehensive array of benefits including leave time, tuition assistance, as well as health, disability, and life insurances. The following is a summary of the many benefits The Center offers its employees. We believe each staff member plays an integral part in meeting The Center's mission to provide the highest quality of care possible. Therefore, we have an extensive in-house training program available to assist employees in obtaining continuing education units while improving their knowledge and skills and promoting their professional growth and development. Knowing that continued education is key to the healthcare field we encourage our employees to participate in our "Skill Enrichment Series" which covers a range of topics and issues throughout the year. The Center, prides itself on the fair treatment of employees and rewarding good performance. We know our employees are the key to our success and we currently have opportunities available so YOU too can become part of our successful, energetic and dedicated organization!

**The New England Center for Children** - [www.necc.org](http://www.necc.org)

33 Turnpike Road

Southborough, MA 01772

Laura Schnaible - [lschnaible@necc.org](mailto:lschnaible@necc.org)*Offering Internships: Yes*

The New England Center for Children is located in Southboro, Massachusetts, 20 minutes west of Boston. NECC's primary mission is to increase the skills of individuals with autism through the use of applied behavior analysis (ABA). NECC provides comprehensive educational, residential and clinical services for over 200 children, adolescents and young adults. We provide intensive training and all teachers must pass a graduate-level introductory ABA course during their first months of employment. In addition, we are associated with two university graduate degree programs: Simmons College's masters in severe special needs and Western New England University's masters in applied behavior analysis. Each is a 3-year program with courses taught on site and tuition significantly reimbursed by NECC.

**The Start Group** - [www.startgrp.com](http://www.startgrp.com)

200 Brickstone Square, Suite 503

Andover, MA, 01810

Jessica Roux - [jroux@startgrp.com](mailto:jroux@startgrp.com)*Offering Internships: Yes*

The Start Group is a contract and permanent staffing firm based in Andover, Massachusetts. We are comprised of three highly specialized divisions, SaleStart, ALKU Technologies and ALKU Quality. We partner with our clients to provide contract and full time resources for their specific needs. We work on a national basis, with clients in all sizes and industries. We customize our solutions to fulfill precisely what our client's need, whether it's a single resource or an entire team. Our specialized approach allows us to provide clients and candidates alike the opportunities and professionals they need in an on demand basis. We do the hard work that is required today, so that our candidates will have the opportunity tomorrow. We are hard working. We are committed. We are passionate and proud of what we do and the services we provide. We outwork and outperform the competition. We put a strong emphasis on developing our internal employees, to build a company that has a clearly defined identity and culture. We know our business inside and out. We have a vision towards continued expansion and growth. We have an unparalleled business model that has proven successful year over year. We know who we are, we know what we are looking for, and we know how to get it. We are consistent and exemplify the core values of the company day in and day out. We believe in working hard and rewarding more. We understand that a successful company is a reflection of the people who comprise it. We are hands on, we invest in our internal employees and we are committed to each individual's success.

**US Army** - [www.goarmy.com](http://www.goarmy.com)

Building 395, Portsmouth Naval Shipyard,  
Portsmouth, NH, 03804  
Liz Warnke - [liz.warnke@usarec.army.mil](mailto:liz.warnke@usarec.army.mil)

*Offering Internships:* No

The Army offers three ways to serve: Active Army, Army Reserve or Army Reserve Officers' Training Corps (ROTC). If you think you have what it takes to become Army Strong, check out benefits and opportunities of becoming a Soldier.

**Verizon Wireless** - [www.verizonwireless.com](http://www.verizonwireless.com)

55 Capital Blvd,  
Rocky Hill, CT, 06067  
Cristina Taylor - [cristina.taylor@verizonwireless.com](mailto:cristina.taylor@verizonwireless.com)

*Offering Internships:* No

Verizon Wireless operates the nation's largest 4G LTE network and largest, most reliable 3G network. Headquartered in Basking Ridge, N.J., Verizon Wireless is a joint venture of Verizon Communications (NYSE, NASDAQ:VZ) and Vodafone (NASDAQ and LSE: VOD). A leader in wireless voice and data services, the company:

- Launched the nation's largest 4G LTE network in 38 markets and more than 60 airports in December 2010
- Verizon Wireless' 4G LTE network now covers more than 200 million people in 195 markets across the country
- Additional markets are planned for 2012 with coverage of the entire 3G network footprint planned for the end of 2013
- Built the nation's first wide-area wireless broadband network
- Delivered the nation's first wireless consumer 3G multimedia service
- Offers global voice and data services in more than 200 destinations around the world

**WB Mason** - [www.wbmason.com](http://www.wbmason.com)

97 Eddy Rd. Suite 4  
Manchester, NH, 03102  
Kristin Emery - [kristin.emery@wbmason.com](mailto:kristin.emery@wbmason.com)

*Offering Internships:* Yes

W.B. Mason Co., Inc. has been in business since 1898 and is the largest independent retailer of office products. W.B. Mason is a company rich with history and for over 100 years has been driven to satisfy the customer. We offer office supplies, furniture, coffee services and printing and bring amazingly low prices, free delivery, and outstanding personal service to all our valued customers.

**Wediko Children's Services** - [www.wediko.org](http://www.wediko.org)

18 Bobcat Blvd  
Windsor, NH 03244  
Dennis Calcutt - [dcalcutt@wediko-nh.org](mailto:dcalcutt@wediko-nh.org)

*Offering Internships:* Yes

Wediko is a not-for-profit, 501(c)(3) organization serving children, families, and schools. Wediko's mission is to improve children's lives through a range of therapeutic services and programs which are tailored to fit each unique child and situation. From summer and year-round residential programs on our 450-acre, wooded New Hampshire campus to school-based interventions provided by our 50 Boston-based clinicians, Wediko strives to collaborate with families and schools to improve outcomes for vulnerable children.

**Work Opportunities Unlimited** - [www.workopportunities.net](http://www.workopportunities.net)

114 Locust St,  
Dover, NH, 03820  
Jessica LaPaglia - [jlpaglia@workopportunities.net](mailto:jlpaglia@workopportunities.net)

*Offering Internships:* No

Work Opportunities Unlimited is a community-based Human Service organization working with individuals that experience barriers to employment. We work with adults and youth focusing on vocational based activities such as: Resume writing, interview skills training, job readiness, volunteering, job development, and job coaching. Our mission statement is: "We create new opportunities for success in the workplace, every day." Our core values are: We believe all people can work, it is our responsibility to change the world of work, we believe in individual initiative and dignity, we are a pioneering and creative organization, we build successful, reciprocal relationships and we are never satisfied.





NEW HAMPSHIRE  
 COLLEGE  
UNIVERSITY  
COUNCIL

3 Barrell Court, Suite 100  
Concord, NH 03301  
603-225-4199  
[www.nhcuc.org](http://www.nhcuc.org)