NHCUC President/CEO

Position

For more than 50 years, New Hampshire’s public and private nonprofit colleges and universities have joined together through the New Hampshire College and University Council (NHCUC) to advance the broad interests on higher education in the Granite State. Today, the NHCUC is a vibrant and financially strong organization whose membership includes 21 diverse institutions of higher education that have a significant positive impact on the citizenry of the state.

The NHCUC is seeking an outstanding leader who understands the importance of higher education in a state’s economy, culture and social fabric, and who would be committed to getting to know the specifics of that interconnection within the context of New Hampshire to become its next President/CEO. Reporting to the Board of Directors, the President/CEO has overall strategic and operational responsibility for the NHCUC’s staff, programs, expansion, and execution of its mission. S/he will initially develop deep knowledge of higher education sector, core programs, operations, and business plans.

The NHCUC President/CEO shall be appointed by the Board of Directors and serves as Chief Executive Officer for the organization. S/he is accountable to the Board and is responsible for carrying out the policies and goals of the Board. S/he has the overall responsibility for the daily operation of the NHCUC office and for the supervision of the NHCUC staff.

Major Responsibilities:

- Being a visible and articulate advocate for higher education in New Hampshire
- Providing appropriate management for NHCUC program activities and fiscal resources
- Encouraging and promoting the development of new program initiatives in those areas deemed appropriate and consonant with existing resources
- Searching for funding opportunities that will provide a base of support for organizational activities
- Serve as a resource to member institutions in regards to facilitating conversations, collecting and disseminating information, and serving as liaison/point with press and external organizations as appropriate
• Working with the Chair and Board of Directors in developing and achieving the goals and objectives of the NHCUC

Leadership & Management:

• Exercising leadership on behalf of the NHCUC membership in promoting and advancing the cause of higher education in New Hampshire with members of the legislature, the business community and the general public, as well as facilitating the exchange of information and encouraging statewide cooperation

• Monitoring federal and state legislative activity as it may impact upon the membership and to advise the Board of Directors accordingly

• Ensure ongoing programmatic excellence, rigorous program evaluation, and consistent quality of finance and administration, fundraising, communications, and systems; recommend timelines and resources needed to achieve the strategic goals

• Actively engage and energize NHCUC board members, staffed committees, manage sponsored events, partnering organizations, and funders

• Develop, maintain, and support a strong Board of Directors: serve as ex-officio of each committee, seek and build board involvement with strategic direction for ongoing operations

• Lead, coach, develop, and retain the NHCUC’s high-performance team/staff. Ensure effective systems to track scaling progress, and regularly evaluate program components, so as to measure successes that can be effectively communicated to the board, funders, and other constituents

Fundraising & Communications:

• Sustain and expand revenue generating and fundraising activities to support existing program operations and expansion

• Deepen and refine all aspects of communications—from web presence to external relations with the goal of creating a stronger brand

• Use external presence and relationships to garner new opportunities

Planning & New Initiatives:

• Build partnerships in support of new initiatives, establishing relationships with funders, and political and community leaders

• Be an external local and statewide presence that promotes the value of higher education in New Hampshire with a particular emphasis on advancing the member institutions
Qualifications:

The President /CEO will be thoroughly committed to the NHCUC’s mission of advancing both public and private higher education in New Hampshire. The President/CEO will have proven leadership and relationship management experience. Concrete demonstrable experience and other qualifications to include:

- Advanced degree, with at least 10 years of senior management experience; track record of effectively leading an outcomes-based organization and staff; ability to point to specific examples of having developed and operationalized strategies that have taken an organization to the next stage of growth

- Unwavering commitment to quality programs and data-driven program evaluation

- Excellence in organizational management with the ability to manage and develop high-performance teams, set and achieve strategic objectives, and manage a budget

- Past success working with a Board of Directors with the ability to cultivate existing board member relationships

- Strong marketing, public relations, and fundraising experience with the ability to engage a wide range of stakeholders and cultures

- Strong written and verbal communication skills; a persuasive and passionate communicator with excellent interpersonal and multidisciplinary project skills

- Action-oriented, entrepreneurial, adaptable, and innovative approach to organizational planning

- Ability to work effectively in collaboration with diverse groups of people

- Passion, idealism, integrity, positive attitude, mission-driven, and self-directed

Instructions to Apply:

Evaluation of prospective candidates will begin immediately. Inquiries, nominations, referrals, and applications (including resumes and letters of interest) should be sent electronically and in confidence to:

Dr. Richard A. Gustafson, Search Consultant
NHCUCSearch@gmail.com

Additional materials related to this search can be found at www.NHCUC.org, President/CEO Search.

This position offers a competitive salary and benefits package. References will be requested at a later stage in the search. The anticipated starting date is on or before July 1, 2017.

The New Hampshire College & University Council is an equal opportunity employer and seeks a diverse pool of candidates for this search.

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